

HY is nutrition so important?

HAT is proper nutrition?

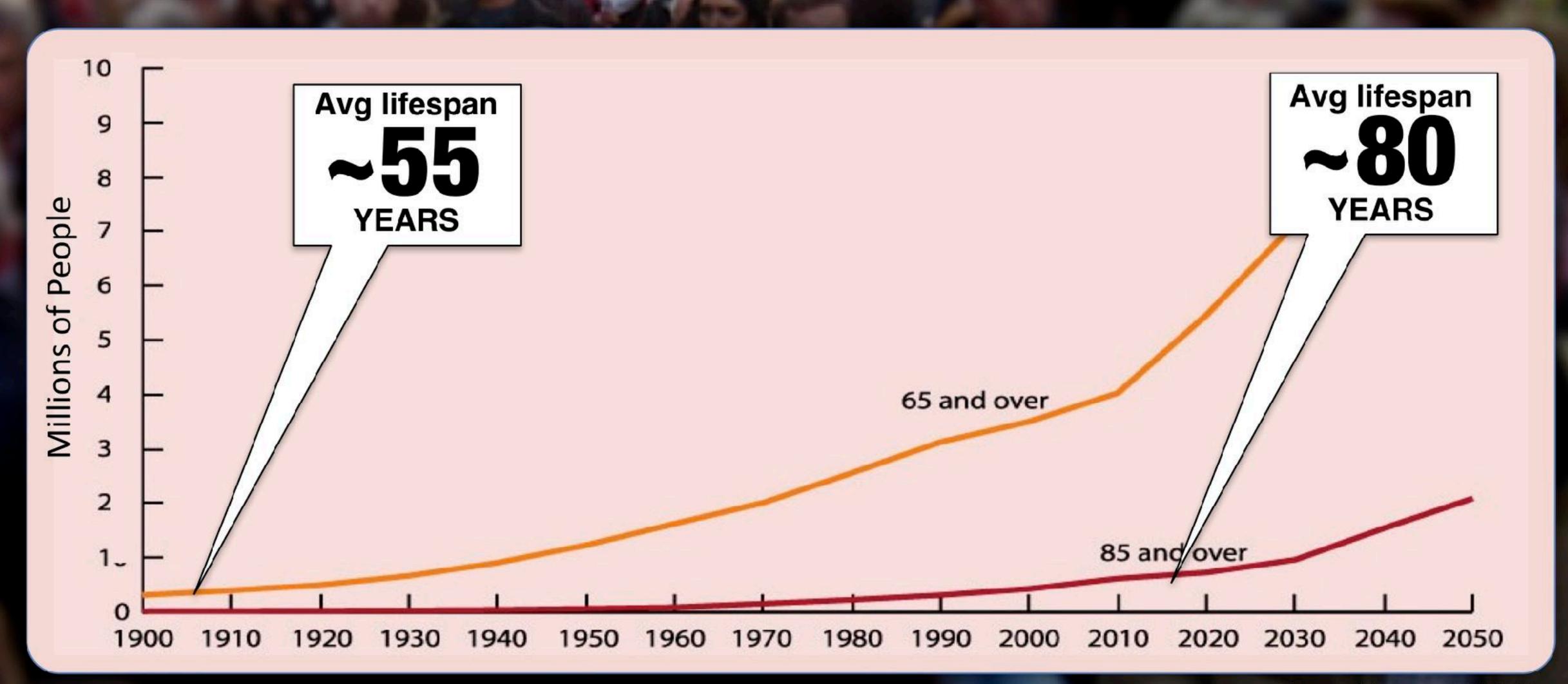
OW: is USANA different?

HY is nutrition so important?

WHAT is proper nutrition?

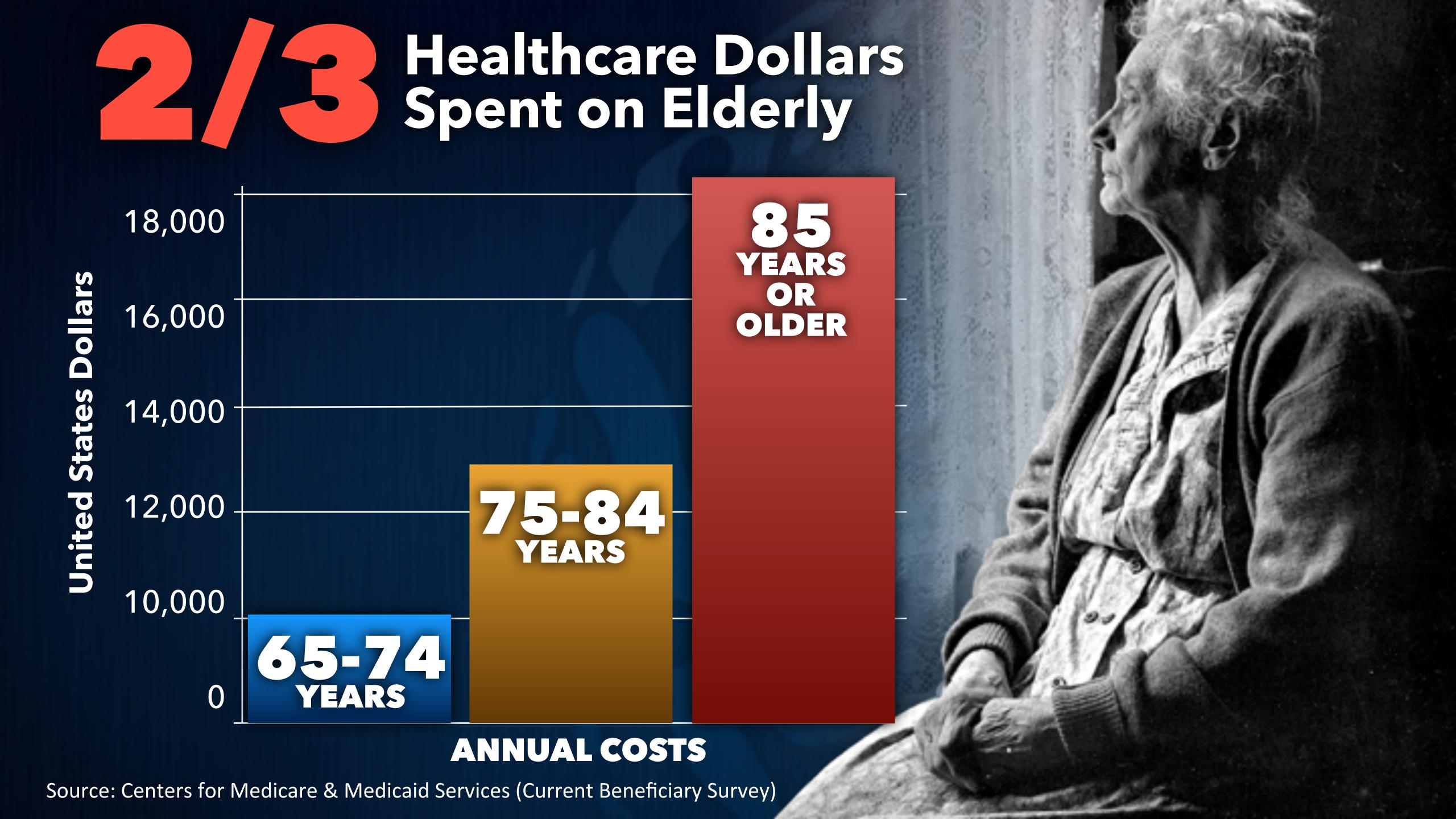
HOW: is USANA different?

### We have NEVER lived LONGER



# The Health GONTINUUM HEALTH IN FRAILTY DISABILITY DEATH





How to bridge the HEALTHSPAN 

# Chronic degenerative CONDITIONS

Cause 66% of deaths

### Chronic degenerative

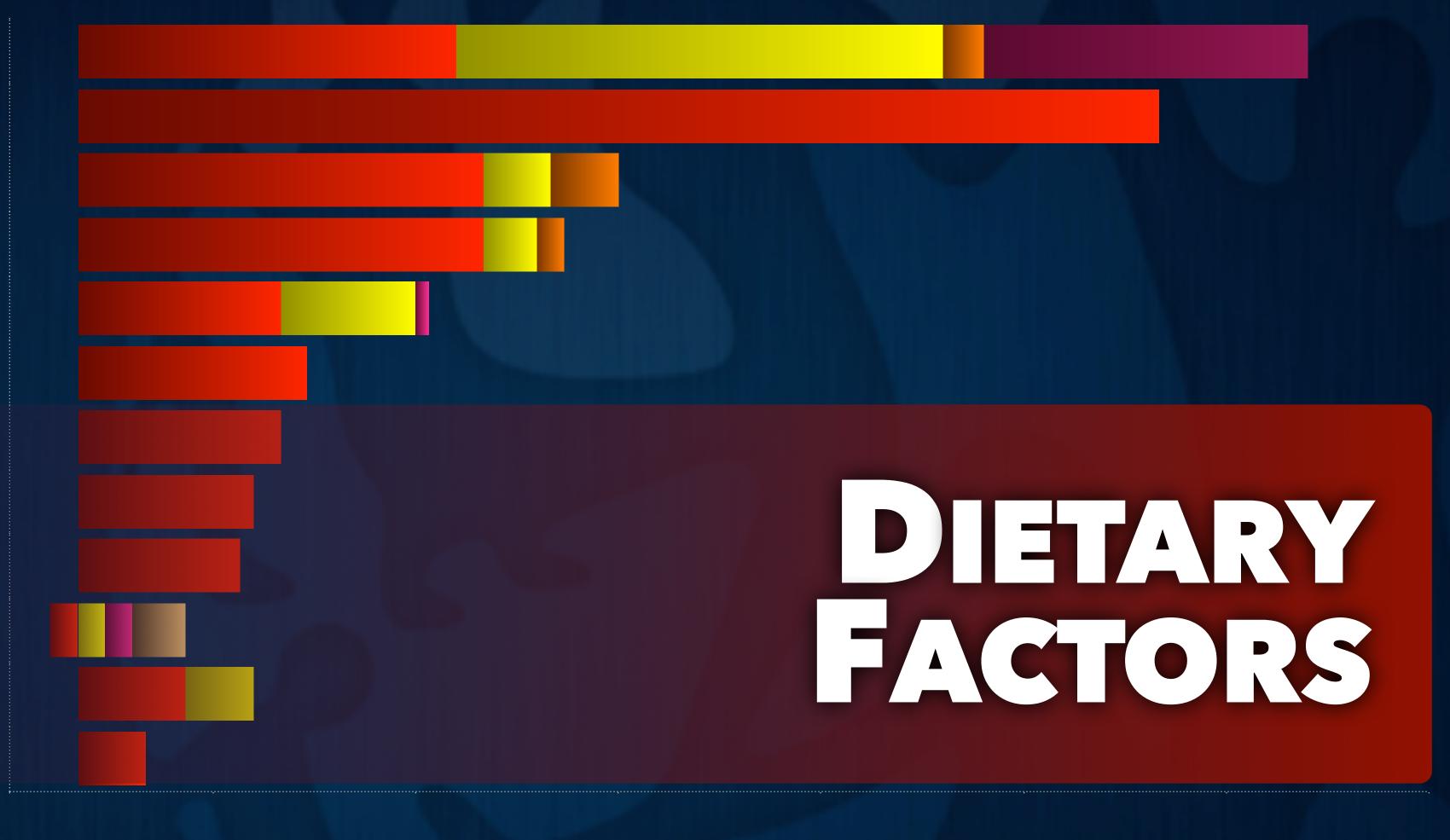
# CONDITIONS are PREVENTABLE

through diet and lifestyle modifications



## DEATHS Attributable to Individual Risk

Smoking High Blood Pressure Obesity (High BMI) Physical Inactivity High Blood Glucose LDL Cholestorol High Dietary Sodium Low Dietary Omega-3 Fatty Acids High Dietary Trans-Fatty Acids Alcohol Use Low Intake of Fruits and Vegetables Low PUFA (in place of SFA)



-25

50

125

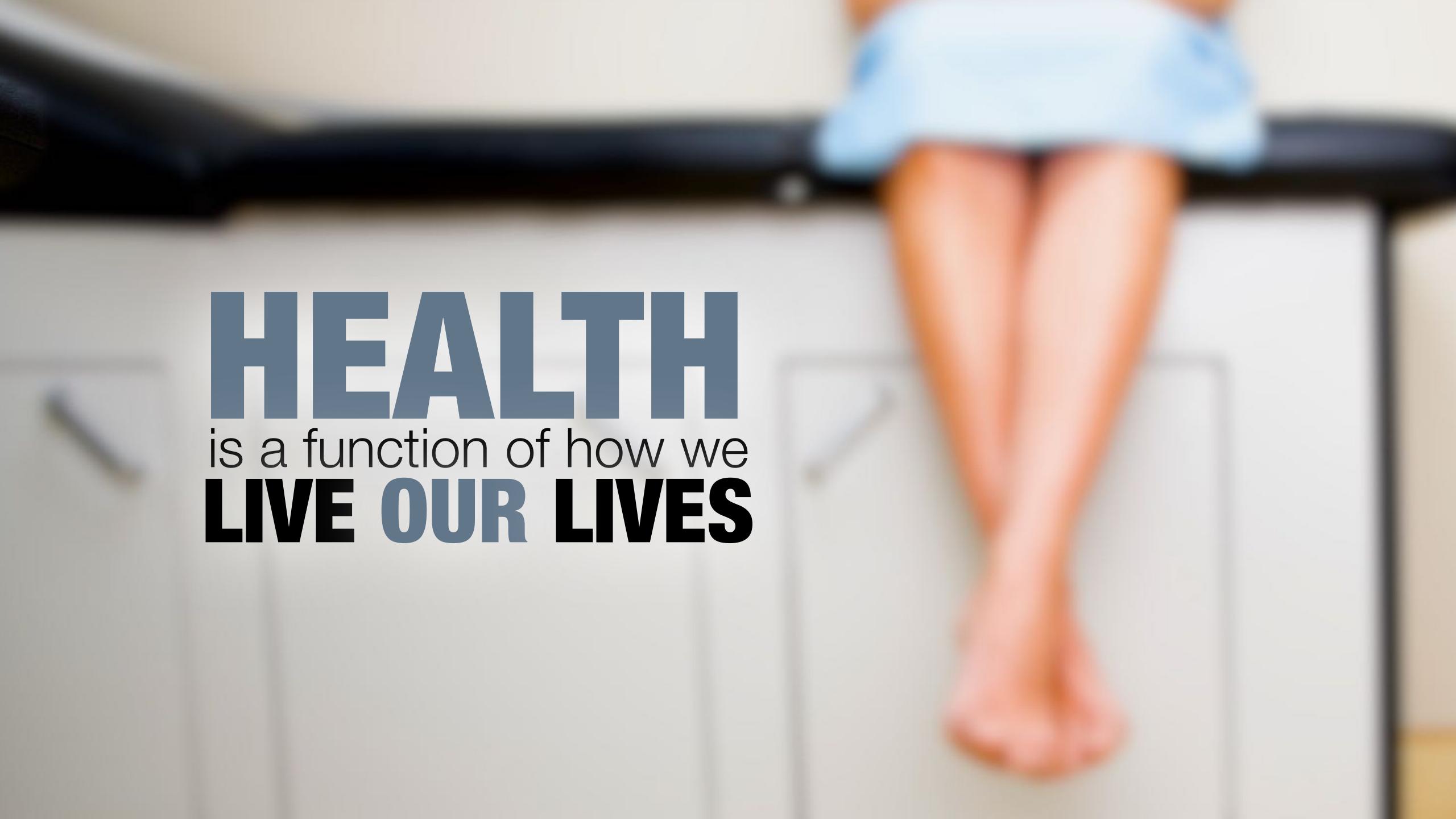
200

275

350

425

500



WHY: is nutrition so important?

HAT is proper nutrition?

HOW: is USANA different?



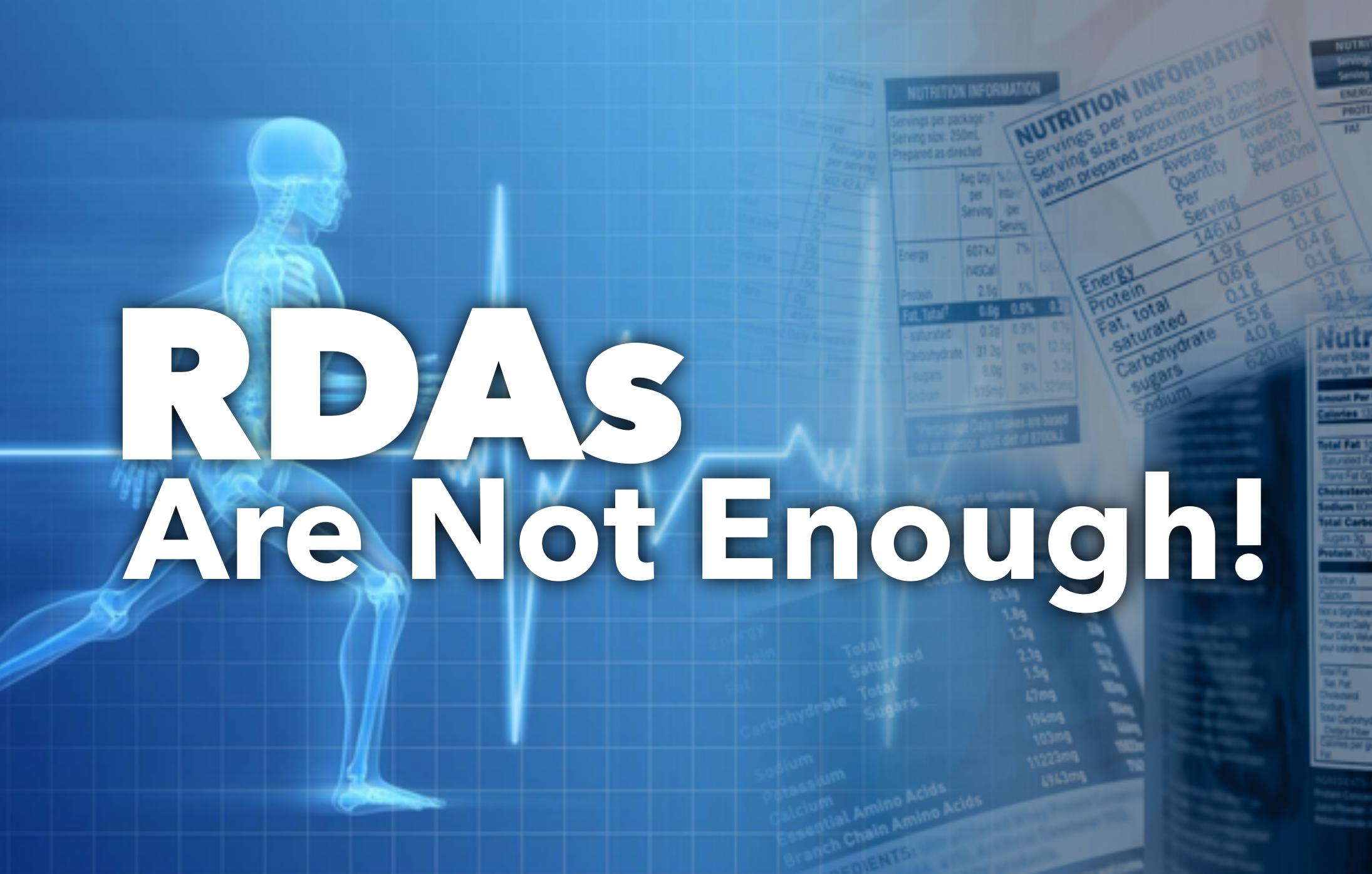




## DEFICIENCIES

In North American Diet

MEN (19+)	NUTRIENT	WOMEN (19+)
89%	Vitamin E:	97%
63%	Calcium	88%
	Magnesium :	67%
11%	Zinc	36%
57%	Vitamin A:	48%
40%	Vitamin C:	38%
7%	Vitamin B6	28%
59%	Vitamin D	59%



### **Nutrition Facts**

Serving Size 1 Rounded Scoop (32g) Servings For Container 73

Amount Per Serving	
Calaries 132	Calories from Fat 10
	% Daily Value*
Total Fat 1g	2%
Secreted Fet 0.5g	3%
Sare Fat Op	
Chalesterol 30mg	10%
Sedium (Ong	3%
<b>Total Carbohydrate</b> 5g	2%
Protein 24g	
Vitamin A C%	Vitamin C 0%
Colorina street a	Section CONT.

Not a Significent Source of Dietary Fiber.

"Proper Daily Values are based on a 2,000 call

Calories: 2,000

Total Fall Less than 60g
Set Fall Less than 20g
Ordensed Less than 300mg 34
Sodure Less than 2,400mg 2,40

Section Committee Street Street Section Section 5 to 19 committee Street Section Section 5 to 19 committee Street Section 5 to 19 committee Section 5 to 19 committee Street Section 5 to 19 committee Section 5 to 19 committee Street Section 5 to 19 committee Street Section 5 to 19 committee Street Section 5 to 19 committee Section 5 to 19

### Blood CONCENTRATION Vitamin C

**Health Benefit** 

**Enzyme / Function / Mechanism** 

Concentration

Cardiovascular Health

Antioxidant Activity eNOS/BH<sub>4</sub>

Lack of Energy Fatigue

**RDA** 

**Carnitine and Catecholamine Synthesis** 

Scurvy

Collagen Synthesis

Dose (mg/day)

### Blood CONCENTRATIO Nutrient

Concentration

Deficiency

**Health Benefit #2** 

**Health Benefit #1** 

**RDA** 

Dose (mg/day)

# VITAMIN C.

RDA 40-125 mg/day
OPTIMAL 1,000+ mg/day

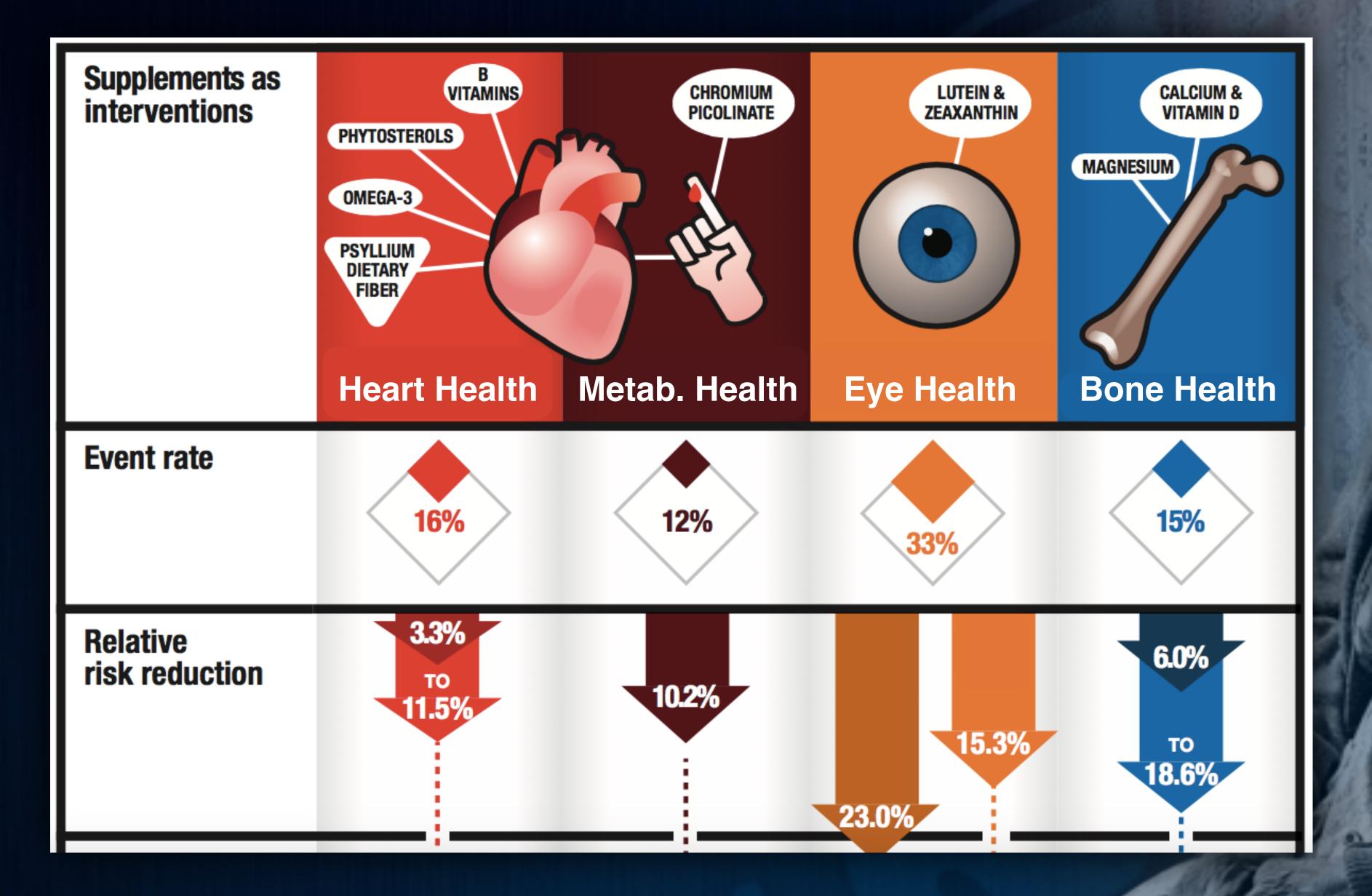
# VITAMIN C1,000 mg



10 glasses = 1,120 calories

# RDA 400-800 IU/day OPTIMAL 4,000+ IU/day





# HOPULATION

# WHATERS WATERS





□ 120% ··· ☆ □ □ □ ★



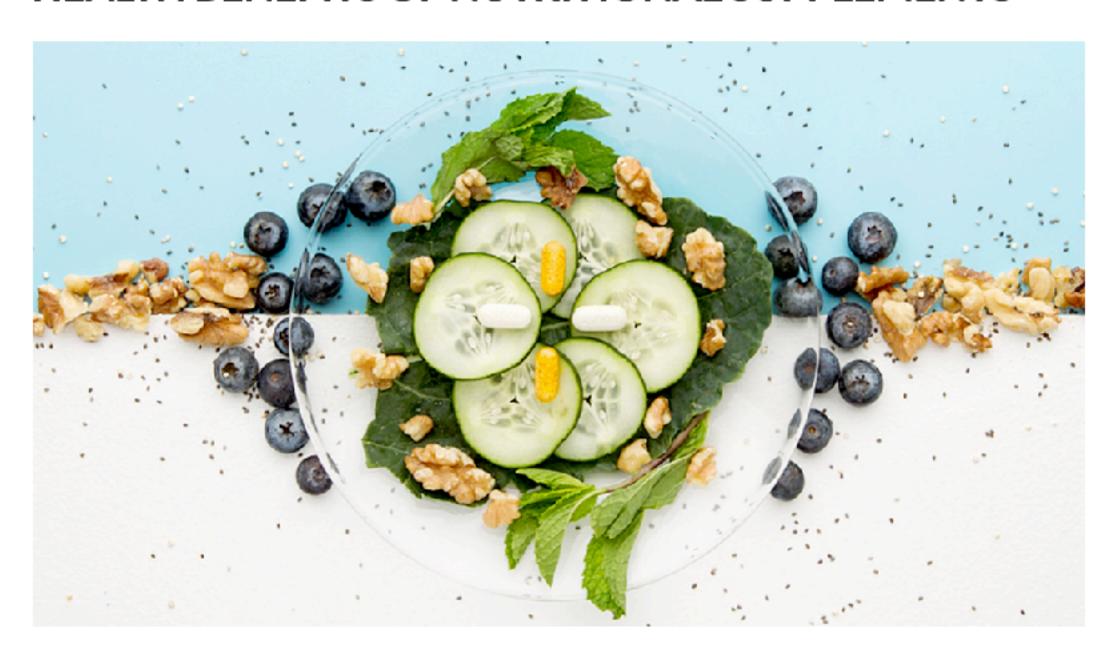


HOME NUTRITION SPOTLIGHT PRODUCTS OUR TEAM COMPANY

What would you like to ask?



### HEALTH BENEFITS OF NUTRITIONAL SUPPLEMENTS



The importance of nutrition for human health has long been known. Prior to 1960, interest in this field focused mainly on the prevention of acute nutrient deficiency diseases, such as scurvy, rickets, and pellagra. Some 50 essential nutrients (vitamins, minerals, antioxidants, cofactors, essential amino acids, and essential fatty acids) were identified. Recommended daily intakes for those nutrients were also developed. The recommendations proved valuable in eliminating acute nutrient deficiency diseases.

During the past decades, focus has shifted to the role of diet and nutrition in long-term health. Nutrition has shown to play a role in the long-term health of heart, bones, joints, eyes, nervous system, and immune system.

Unfortunately, these associations are difficult to study, in part because of the timeframes involved. Many of these interactions take decades (or lifetimes) to study. It is very difficult to conduct research spanning more than several years in length. Despite this, advances in epidemiological and clinical research have uncovered a great deal of information about the impact of diet and nutrient intakes on long-term health.

### Recent Posts

What is a Healthy Diet? How to Eat Based on Science

Pollen Preparedness: Dealing with Seasonal Allergies

The Nervous System: Understanding How You're Wired

Harness the Power of Peer Pressure for Your Health

5 Tips to Reclaim Your Time: Why You Must Opt Out of the Cult of Busyness

### Most Popular

CellSentials™

BiOmega

Proflavanol® C100

Hepasil DTX™

From A to K: Your Complete Vitamin Guide

Your Guide to Essential Minerals

Glossary

CoQuinone® 30

MagneCal D™

What is the best time of day to take supplements and vitamins?

Procosa

is nutrition so important?

### и — Д is proper nutrition?

### - OW: is USANA different?

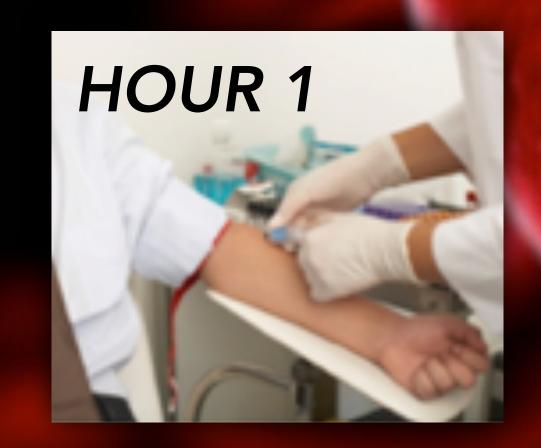


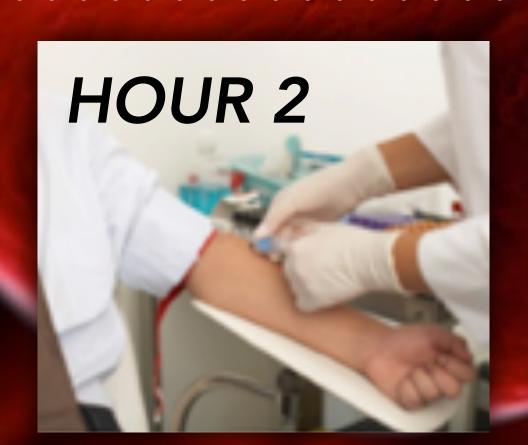


### STUDIES



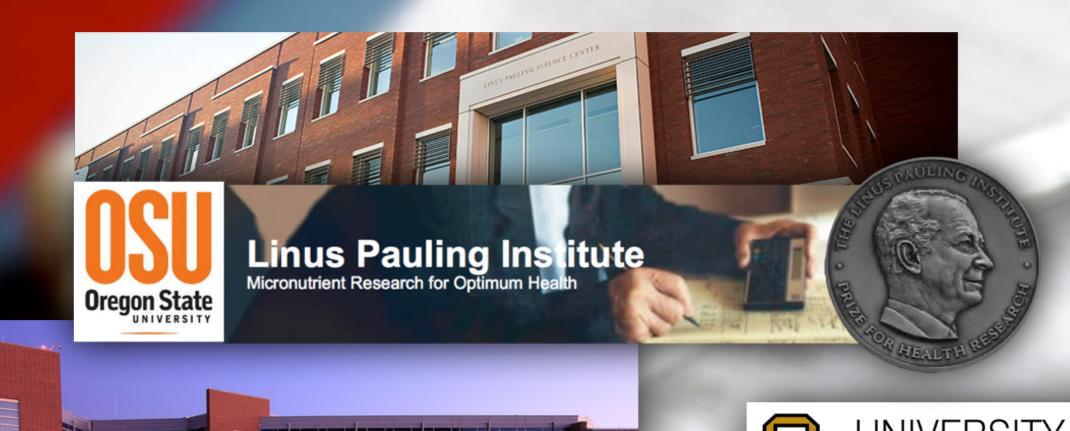






















### USANA SCIENTIFIC PARTNERSHIPS





THE UNIVERSITY OF





HOME NUTRITION SPOTLIGHT PRODUCTS OUR TEAM COMPANY

What would you like to ask?



### **USANA RESEARCH**



Science has been at the heart of USANA since the very beginning, over 25 years ago. The company's research and development (R&D) team is focused on developing high-quality, science-based products that help support long-term health.

USANA's R&D team includes experts on human nutrition, cellular biology, biochemistry, genetics, the microbiome, as well as medical doctors. In addition to product research, USANA maintains a staff of scientists dedicated to the manufacturing and quality control of its products.

The company also has relationships and collaborates on research with a number of universities and research institutes. This includes the University of Washington; the University of Texas Medical Branch, Galveston, Texas; the University of Utah; The Foods for Health Institute at The University of California, Davis: and The University of North Carolina at Pembroke

### **Recent Posts**

What is a Healthy Diet? How to Eat Based on Science

Pollen Preparedness: Dealing with Seasonal Allergies

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Harness the Power of Peer Pressure for Your Health

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CoQuinone® 30

MagneCal D™



## Fitness & Fitness & Nutritional Products

ALTERNATIVE MEDICINE

New York Attorney General Targets Supplements at Major Retailers

By ANAHAD O'CONNOR



Health supplements on display at Walgreens in Times Square in Manhattan. Yan Times

Email

Line

f Share

The New York State attorney general's office retailers on Monday of selling fraudulent an herbal supplements and demanded that the



New York AG Fires Round 2 Against Herbal Dietary Supplement Makers

FDA warns of hidden drugs in OxyElite, Seven Slim weight loss supplements



herbal supplements and demanded that the Pro and Seven Slim. They are just the most recent examples in a trend of weight loss and sexual enhancement supplements,

+ Follow Comments

New York State Attorney General Eric T. an has targeted four major herbal and element manufacturers to produce detailed ion concerning the authenticity, purity, and f herbal dietary supplements sold in the anuary 1, 2013, as part of an ongoing 1 of the industry.

month, the NYAG issued <u>cease-and-desist</u> <u>ir retail chains</u> – GNC, <u>Target TGT+1.11%</u>, o., and <u>Wal-Mart Stores wmt+0.04%</u> – for ceptive business practices and potential after DNA barcoding tests revealed that 10 store brand herbal products were devoid he labeled plant material and/or contained inrelated herbs or potentially allergenic

Company	Letter Issued †	Issuing Office	Subject	Response Letter Posted	Closeout Date
Aegle Nutrition LLC	07/06/2018	Dallas District Office	CGMP/Dietary Supplement/Adulterated/Misbranded	N	
Chi's Enterprise Inc	04/30/2018	Los Angeles District Office	CGMP/Dietary Supplement/Adulterated	N	
Amerigo Labs LLC	04/04/2018	Kansas City District Office	Dietary Supplement/New Drug/Misbranded	N	
Carol Bond Health Foods	03/09/2018	Dallas District Office	CGMP/Dietary Supplement/Adulterated/Misbranded	N	
BrainAlert, LLC	12/14/2017	Seattle District Office	CGMP/Dietary Supplement/Adulterated/Misbranded	N	04/27/2018
Biomin Industries, Inc.	10/13/2017	Denver District Office	Dietary Supplement/Promotional Claims False & Misleading/Adulterated/Misbranded	N	
Armada Nutrition	08/01/2017	Cincinnati District Office	CGMP/Dietary Supplement/Adulterated	N	03/13/2018



# The USANA DIFFERENCE

Materials Formulas Manufacturing Improvement Monitoring



Year: 2018

### STATE OF UTAH Certificate No: 56808 DEPARTMENT OF AGRICULTURE AND FOOD

P.O. Box 146500 Salt Lake City UT 84114-6500 http://ag.utah.gov Phone: 801-538-7100

### CERTIFICATE OF REGISTRATION FOR

Food Establishment

USANA HEALTH SCIENCES INC 3838 W PKY BLVD SALT LAKE CITY UT 84120-6336



Category: SUPER

Registration Expires: 12/31/2018



## Certificate of GMP Compliance of a Manufacturer

MI-2015-CE-09158-1

Issued to:

Usana Health Sciences Inc.

Manufacturing Site Address:

Salt Lake City Utah 84120-6336 United States of America

of an authorised person of the Competent A.

The Therapeutic Goods Administration, the Competent Authority of Australia, confirms that this manufacturer has been inspected following section/s 25(1)(g). 26(1)(g) and/or 26A(3) of the The Therapeutic Goods Administration, the Competent Authority of Australia, confirms that this manufacturer has been inspected following section/s 25(1)(g), 26(1)(g) and/or 26A(3) of the manufacturer has been inspected following section/s authorisation/s listing manufacturer has been inspected following section with marketing authorisation/s listing manufacturer following section with marketing authorisation with marketing authorisation with marketing authorisation following section with marketing authorisation following section with marketing authorisation following section follow manufacturer has been inspected following section/s 25(1)(g), 26(1)(g) and/or 26A(3) of the manufacturer has been inspected following section/s 25(1)(g), 26(1)(g) and/or 26A(3) of the manufacturer has been inspected following section/s 25(1)(g), 26(1)(g) and/or 26A(3) of the manufacturer has been inspected following section/s 25(1)(g), 26(1)(g) and/or 26A(3) of the manufacturer has been inspected following section/s 25(1)(g), 26(1)(g) and/or 26A(3) of the manufacturer has been inspected following section/s 25(1)(g), 26(1)(g) and/or 26A(3) of the manufacturer has been inspected following section/s 25(1)(g), 26(1)(g) and/or 26A(3) of the manufacturer has been inspected following section/s 25(1)(g), 26(1)(g) and/or 26A(3) of the manufacturer has been inspected following section/s 25(1)(g), 26(1)(g) and/or 26A(3) of the manufacturer has been inspected following section/s 25(1)(g), 26(1)(g) and/or 26A(3) of the manufacturer has been inspected following section/s 25(1)(g), 26(1)(g) and/or 26A(3) of the manufacturer has been inspected following section/s 25(1)(g), 26(1)(g), 26 From the knowledge gained during inspection of this manufacturer, the latest of which was conducted on 24 October 2016 to 26 October 2016. it is considered that the manufacturer From the knowledge gained during inspection of this manufacturer, the latest of which was conducted on 24 October 2016 to 26 October 2016, it is considered that the PIC/S Guide to Good Manufacturing Practice requirements of the PIC/S Guide to Good Manufacturing Practice requirement conducted on 24 October 2016 to 26 October 2016, it is considered that the manufacturer of the PIC/S Guide to Good Manufacturing Practice requirements of the PIC/S Guide to Good Manufacturing Practice of Islanuary 2009.

Manufacturing Practice for Medicinal Products – 15 Ianuary 2009.

located outside Australia.

complies with the Good Manufacturing Practice requirements of the Manufacturing Practice for Medicinal Products – 15 January 2009.

This certificate reflects the status of the manufacturing site at the time of the inspection of the manufacturing site at the time of the inspection of the manufacturing site at the time of the inspection of the manufacturing site at the time of the inspection of the manufacturing site at the time of the inspection of the manufacturing site at the time of the inspection of the inspection of the manufacturing site at the time of the inspection of the inspecti This certificate reflects the status of the manufacturing site at the time of the inspection and the status of the manufacturing site at the time of the inspection of the manufacturing site at the time of the inspection of the manufacturing site at the time of the inspection of the manufacturing site at the time of the inspection of the manufacturing site at the time of the inspection of the manufacturing site at the time of the inspection of the manufacturing site at the time of the inspection of the manufacturing site at the time of the inspection of the manufacturing site at the time of the inspection of the manufacturing site at the time of the inspection of the manufacturing site at the time of the inspection of the manufacturing site at the time of the inspection of the manufacturing site at the time of the inspection of the manufacturing site at the time of the inspection of the manufacturing site at the time of the inspection above. This certificate remains valid until the expiry date provided that re-inspect conducted as determined by the Therapeutic Goods Administration as the compliance etatus. This certificate should not be relied upon to reflect the compliance etatus. conducted as determined by the Therapeutic Goods Administration as the issuit This certificate should not be relied upon to reflect the compliance status after the compliance.

EXPIRY DATE: 26 April 2021

ISSUE DATE: 16 March 2017





## Certificate Number: QSGMP-UHS-01

Quality Systems GMP Audited Certificate Dietary Supplement Manufacturing Valid: April 25, 2018 September 30, 2018 Initial Verification Date: April 25, 2018

Usana Health Sciences, inc. voluntarily applied for a Good Manufacturing practice (GMP) audit of the manufacturing site referenced above. After auditing the facility with the manufacturing site referenced above. After auditing the facility with the manufacturing site referenced above. After auditing the facility with the manufacturing site referenced above. After auditing the facility with the manufacturing site referenced above. After auditing the facility with the manufacturing site referenced above. After auditing the facility with the manufacturing site referenced above. After auditing the facility with the manufacturing site referenced above. After auditing the facility with the fac Usane Health Sciences, Inc. Voluntarily applied for a Good Manufacturing Practice (GMP) audit of the manufacturing site referenced above. After auditory, quality of their facility under the USP Quality Systems of the facility under the USP Quality Systems of the facility under the USP Quality Systems and the facility under the USP Quality Systems and the facility under the USP Quality Systems and the manufacturing process. USP finds that the detempy upplement manufacturer and or the first of the manufacturing process. USP finds that the detempy upplement manufacturer provided to USP during the GMP auditing process. USP finds that the detempy upplement manufacturer provided to USP during the GMP auditing process. Verification Program. During the verification process, TSP conducted on one-size GMP auditing process, GNP auditing the facility and examining the information the manufacturer provided to USP during the applicable GMP audit requirements set forth in the 21 Code of Federal Regulations and examining the information the manufacturer provided to USP during the applicable GMP audit requirements set forth in the 21 Code of Federal Regulations. and examining the information the manufacturing process above meets the applicable GMP auditing operations for Dietury Supplements, and in USP General Chapter system provides sufficient assurance that the site referenced above meets the applicable GMP auditing operations for Dietury Supplements, and in USP General Chapter system provides sufficient assurance that the site referenced above meets the applicable GMP auditing operations for Dietury Supplements, and in USP General Chapter system provides sufficient assurance that the site referenced above meets the applicable GMP auditing operations for Dietury Supplements, and in USP General Chapter system provides sufficient assurance that the site referenced above meets the applicable of Tolding Operations for Dietury Supplements, and in USP General Chapter supplements and in USP General Chapter supplements are supplements. system provides sufficien assurance that the site referenced above means in the current edition of the United States Pharmacopeia—National Formulary.

11. Current Good Manufacturing Practices for Dietary Suphlements, in the current edition of the United States Pharmacopeia—National Formulary. Manufacturing Site Address: 3838 West Parkway Blvd., Salt Lake City, UT 84120 The assessment represents a GMP audit conducted 6-8 time 2017, this certificate and holding operations of dictary supplements must continue to take place under noted. In order to maintain verification status, manufacturing, packaging, labeling and holding operations of dictary supplements and place of the status of the maintain verification status, manufacturing, packaging labeling and holding operations of dictary supplements must continue to take place under the status of the maintain verification status, manufacturing, packaging labeling and holding operations of dictary supplements must continue to take place under the status of the maintain verification status, manufacturing, packaging labeling and holding operations of dictary supplements must continue to take place under the status of the maintain verification status, manufacturing, packaging labeling and holding operations of dictary supplements must continue to take place under the status of the maintain verification status, manufacturing, packaging labeling and holding operations of dictary supplements must continue to take place under the status of the maintain verification status, manufacturing, packaging labeling and holding operations of dictary supplements must continue to take place under the status of the maintain verification status, manufacturing, packaging labeling and holding operations of dictary supplements must continue to the status of the status of the maintain verification status, manufacturing and the status of the status of the status of the status of the maintain verification status. The assessment represents a GMP audit conducted 6-8 June 2017. This certificate reflects the status of the manufacturing site at the time of take place under noted. In order to manufacturing, manufacturing, packaging, labeling and holding operations of dictary supplements must continue to take place under noted. In order to manufacturing, manufacturing, packaging, labeling and holding operations of dictary supplements must continue to take place under the same conditions under which the firm was audited. 111- Current Good Manufacturing Practice in Manufacturing, puckaging, and United States Pharmacopeia—National Formulary.

2750- Manufacturing Practices for Dietary Supplements, in the current edition of the United States Pharmacopeia. Name of Holder: Usana Health Sciences, Inc. Johns atwater

GM certificate for the period stated above or until any major changes in the manufacturer's quality systems have renter this certificate with the representation of the manufacturer's quality systems (but the right to use the USP Quality Systems CNP Andrea Mark

now. In order to maintain vermeation status, manufactions under which the firm was audited.

the same conditions under which the firm was audited. USP is pleased to award this certificate to Usana Health Sciences, Inc.

John B. Atwater, Ph.D.

Senior Director, USP Verification Programs



NSF

NSF INTERNATIONAL

789 N. Dixboro Road, Ann Arbor, Michigan 48105 USA

NSF International has assessed and confirmed compliance of USANA Health Sciences, Inc.

Facility: 3838 West Parkway Boulevard, 84120, Salt Lake City, UT, USA to NSF GMP Registration Program Requirements

which includes FSMA and cGMP (21 CFR 111), (21 CFR 117)

### NSF INT

789 N. Dixboro Roa

NSF Internation

USAN

Facility: 3838

Print Date: Certificate Number: Initial Certification: Expiration Date:

December 26, 2018 3N391-173GMPMF-1 1/10/2007 2:45:42 PM December 31, 2019

Certificate Number: Initial Certification: **Expiration Date:** 

Decemb 4/4/20 Decemb This certificate is the property of NSF International and must be returned upon request For the

General Manager, Dieta and Beverage O

This certificate is the property of NSF International and must be returned upon reque-





### KOSHER CERTIFICATE

KC# 5682149 - 1 2 Shevat 5779

2 Shevat, 5779 January 8, 2019

USANA Health Sciences, Inc. 3838 Parkway Blvd Salt Lake City, UT 84120

The following products sold by USANA Health Sciences, Inc. are certified Kosher with the listed restrictions.

Name	K-ID	Status	Restriction	Size
Active Calcium Chewable, US (121.010101)	FKK-ZCCS	Pareve	® SYMBOL	
Core Minerals, US (102.010104)	VQW-RDQK	Pareve	® SYMBOL	
Ginkgo-PS, US (126.010101)	GBF-KKXB	Pareve	<b>®</b> SYMBOL	
USANA Vita-Antioxidant, US (103.010104)	FSC-JNXH	Pareve	<b>®</b> SYMBOL	
Visionex, US (134.010101)	GKC-CVXZ	Pareve	® SYMBOL	

This certificate is VALID UNTIL February 28, 2020

Verify authenticity by entering K-ID at www.digitalkosher.com

11.8 88/1/3



RABBI DON YOEL LEVY, Kashruth Administrator

391 Troy Avenue, Brooklyn, New York 11213 U.S.A. • Tel: 718 756-7500 Fax: 718-756-7503 • E-Mail: info@ok.org

Property of OK Kosher Certification. Use and Distribute according to terms at: www.ok.org/terms.



April 4, 2018

Document No: **USA.3939. M. 180091.US Page 1/7** 

### USANA HEALTH SCIENCES, INC.

3838 West Parkway Blvd. Salt Lake City, UT 84120-6336 USA

To Whom It May Concern:

This is to certify that **USANA HEALTH SCIENCES, INC, SALT LAKE CITY, UTAH, USA,** produces **Halal** products under the supervision of the Islamic Food and Nutrition Council of America (IFANCA) at the following location(s):

Plant Location	<b>IFANCA Plant #</b>
USANA Health Sciences, Inc., Salt Lake City, Utah 84120 USA.	12946
Wixon Inc., St. Francis, Wisconsin 53235 USA	12671
Nutra Manufacturing, Greenville, South Carolina 29607 USA	12978

It is certified that the Softgels products are made with certified Halal Bovine gelatin.

The following products are Halal when bearing the Crescent-M Halal logo.

<b>Product Code</b>	Product Name	Pack Size	IFANCA Plant #
103.250101	AO Pro Tablet	84 tablets	12946
105.191200	Usanimals, ID	56 tablets	12946
105.080103	Usanimals, SG	56 tablets	12946
105.191200	USANA Usanimals Tablet	56 Tablets	12946
110.191200	Proflavanol	56 tablets	12946
110.080101	Proflavanol C100	56 tablets	12946
110.250101	Proflavanol C100	56 tablets	12946
111.080102	Digestive Enzyme	56 tablets	12946
120.250101	Active Calcium Plus Tablet	112 tablets	12946
122.080101	BiOmega	56 soft gel capsules	12978
122.250102	BiOmega III Plus	56 soft gel capsules	12978
122.280801	BiOmega	56 soft gel capsules	12978
122.191200	BiOmega	56 soft gel capsules	12978
123.080102	CoQuinone 30	56 soft gel capsules	12978
123.191200	CoQuinone 30	56 soft gel capsules	12978
123.250102	CoQuinone	56 soft gel capsules	12978
123.280802	CoQ30	56 soft gel capsules	111112978

This certificate is valid until March 31, 2019 and subject to renewal at that time

Muhammad Munir Chaudry, Ph.D.

President



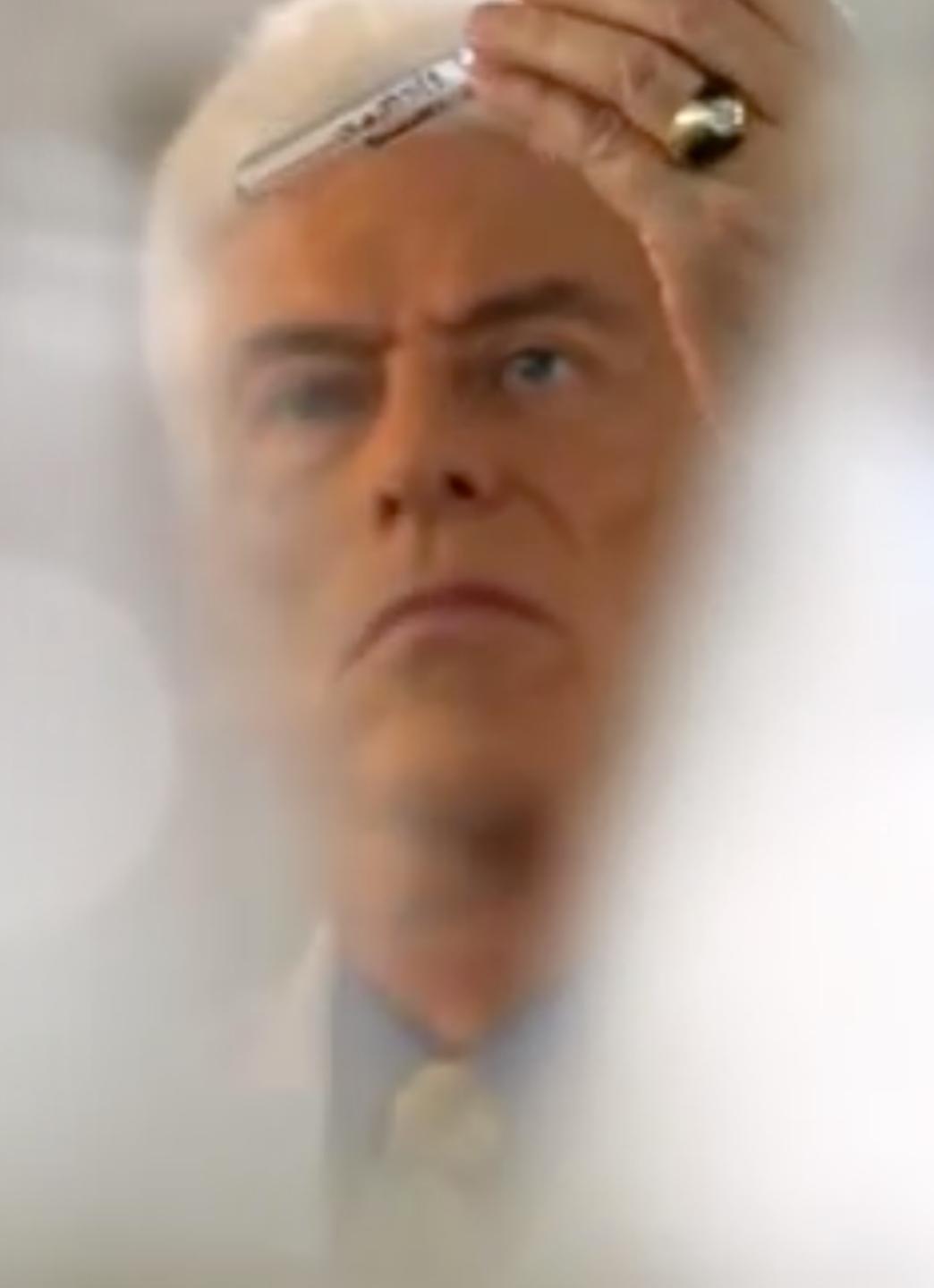
IFANCA Head Office • 777 Busse Highway • Park Ridge, Illinois 60068 USA • Tel: (847) 993-0034 • Fax: (847) 993-0038

**WWW.IFANCA.ORG** 

L1014IF

## 

is a member of the <u>United Natural</u> Products <u>Alliance</u> - an association of dietary supplement and functional food companies that share a commitment to provide consumers with natural health products of superior <u>QUALITY</u>, <u>BENEFIT</u> and <u>RELIABILITY</u>.

















QUALITY
Meets all specified expectations

STRENGTH Offers the correct concentration of ingredients

### IDENTITY Ingredients meet label claim

PURITY
Free from impurities or contaminants









### OFFICIAL HEALTH SUPPLEMENT SUPPLIER













































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### HANK YOU!